

Please be advised that if you as a client have signed a Retainer Contract with **David Matthew Sanders**, Barrister and Solicitor, o/a **Camberwell House** and/or o/a **Camberwell House Litigation**, and/or o/a some other variant thereof, [in any case, “Camberwell”], on or after August 5, 2015 these terms are incorporated into and form a part of that Retainer Contract and are binding on you as Client or Clients [henceforth “Clients”, whether there are one or more clients] and on Camberwell as your lawyer.

Where there is confusion or conflict between these Retainer Terms and any specific Retainer Contract signed with a Client or Clients the terms of the Retainer Contract with Clients shall govern.

Communications & Instructions

1. Camberwell:

- 1.1. shall communicate with and report to Clients as necessary, and at other times at Camberwell's discretion;
- 1.2. shall accept instructions only from Clients or such other person as Clients shall designate in writing and in advance.
- 1.3. shall not be bound by any instructions coming from any person not so designated.

2. Clients undertake to:

- 2.1. advise Camberwell of any change of address or phone number(s) until such time as the matter(s) is/are resolved; and
- 2.2. respond to communications to and requests for instructions from Camberwell, failing which Camberwell may cease to act for Clients and, if there is ongoing litigation, may remove itself from the record and Clients will not oppose any such motion.

Personnel

3. Clients authorize Camberwell to appoint another Law Society licensee (being either a paralegal or lawyer and henceforth "Licensee") to attend in court or before a tribunal on Clients' behalf or to perform such other tasks as may be necessary in this matter where such appearance or tasks would be necessary and/or prudent to serve the best interests of Clients.
4. Camberwell, in the interests of client service and account minimization, may:
 - 4.1. assign such staff as it thinks best to any and all matters and tasks herein;
 - 4.2. subcontract preparation and/or administration and/or court procedural work to other Licensees and/or other qualified professionals.

Fees, Disbursements and Accounts

5. *General:*
 - 5.1. all accounts shall be divided into "fees" and "disbursements";
 - 5.2. any estimate as to fees shall not include disbursements such as photocopy, fax and travel costs, for which Clients shall be billed monthly or periodically as required;
 - 5.3. Camberwell shall provide, either voluntarily or if requested, an itemized account of services and times and disbursements.
6. *Multiple Clients:* If there is more than one client, Camberwell will bill said clients jointly and said multiple clients are responsible jointly and severally for the full amount.
7. *Rates (in Canadian dollars):*
 - 7.1. ordinary billing rate for lawyer(s), \$200.00 per hour;
 - 7.2. litigation preparation and related file time: \$200.00 per hour;
 - 7.3. document review, reporting time and all other: \$200.00 per hour;
 - 7.4. lawyer's library or computer research time:
 - 7.4.1. \$100.00 per hour if done by Camberwell; or
 - 7.4.2. or as billed by outside professionals;



- 7.5. law clerk or project officer / project specialist time:
 - 7.5.1. if done by Camberwell, \$80.00 per clerk hour;
 - 7.5.2. if done by Camberwell, \$88.88 per PO/PS hour;
 - 7.5.3. if done by outside professionals, as billed to Camberwell;
- 7.6. student or paralegal/download time:
 - 7.6.1. if done by Camberwell, \$60.00 per student hour;
 - 7.6.2. if done by Camberwell, \$50.00 per paralegal/download hour;
 - 7.6.3. if done by outside professionals, as billed to Camberwell;
- 7.7. secretarial time **or** travel time:
 - 7.7.1. if done by Camberwell, \$30.90 per hour;
 - 7.7.2. if done by outside professionals, as billed to Camberwell;
- 7.8. rates are subject from change on written notice to Clients and the allocation of which time belongs in which category shall be at the sole discretion of Camberwell.

8. *Cap:*

Any cap on fees and disbursements must be in the Retainer Contract or subsequently agreed to in writing by Camberwell and Clients, otherwise no such cap is agreed to, or can be claimed or enforced.

9. *Disbursements:*

- 9.1. It is understood that any disbursements incurred by Camberwell on behalf of the Clients are payable by Clients and are in addition to fees.
- 9.2. Disbursements are not refundable.

10. *Outside professionals:*

It is understood that any such disbursements incurred by Camberwell on behalf of the Clients are payable by Clients and are in addition to fees.

11. *Research Disbursements:*

- 11.1. In addition to the foregoing it is specifically understood that Camberwell may use online research services on behalf of Clients and any and all costs of same are



payable by Clients as itemized by the online research service and are in addition to fees.

- 11.2. Camberwell shall have the option of charging a flat monthly fee for said services, said not to exceed \$50 per month.
- 11.3. Where a Licensee or any other outside professional is hired the research work of same shall be charged at the rate of said person or company and recovered as a "disbursement" from Clients by Camberwell.

12. *Taxes, Levies and Fees:*

- 12.1. Harmonized Sales Tax (HST) of thirteen percent (13%) is chargeable on all fees of any kind and on most disbursements.
- 12.2. Clients are responsible for payment of any provincial sales taxes or any and all other taxes due and owing on the account.
- 12.3. Clients shall be responsible for payment of any Law Society of Upper Canada/LawPro surcharge levy due and owing on the account.
- 12.4. Clients shall be responsible for payment of any and all court fees.

13. *Trust Account matters:*

- 13.1. Clients agree to deposit into trust a sum required by Camberwell as an initial retainer.
- 13.2. Clients agree to deposit with from time to time further interim retainer monies as Camberwell may require to meet required and/or anticipated fees and disbursements including the retention of Licensees or other professionals.
- 13.3. Clients instruct and authorize Camberwell from time to time to transfer to its general account towards his fees and disbursements funds from any retainer Clients may give.
- 13.4. Trust deposits for disbursements not yet incurred may be refundable.
- 13.5. Clients instruct and authorize Camberwell to receive in your trust account on my behalf any funds to which I may become entitled arising out of the herein matter, and Clients agree and instruct that such funds may be applied to your legal account for fees and disbursements.



14. *Billing, Payment and Interest:*

- 14.1. Camberwell shall invoice for matters done pursuant to this Retainer Contract and shall detail the payments made out of trust.
- 14.2. Clients agree to payment in full of any outstanding balance due to Camberwell for work undertaken on my behalf and that said payment shall be due within thirty (30) days of the date of the invoice.
- 14.3. I acknowledge that interest:
 - 14.3.1. is payable on all overdue accounts at the maximum chargeable under the *Solicitors Act*, *i.e.* the rate that is established for the purpose of section 128 of the *Courts of Justice Act* in respect of an action that is commenced on the day the bill is delivered;
 - 14.3.2. commences 30 days after the date of each account, until each amount is fully paid;
 - 14.3.3. is applicable whether or not an interest clause is marked on any given account.
- 14.4. Any NSF cheques to Camberwell shall be subject to a \$50.00 administration fee.

15. *Discounts and Assessment:*

- 15.1. Camberwell is at liberty to extend discounts to clients at its own and sole discretion.
- 15.2. Camberwell is at liberty to bill at a lower rate work that is more properly and accurately billed at a higher rate.
- 15.3. If a Camberwell account is assessed pursuant to the *Solicitors Act* or is made the subject of litigation between Clients and Camberwell, Camberwell shall revoke any such discounts or lower billing rates, and claim the full amount(s) of said account(s).

Ownership of Work Product

16. Ownership and liens:

- 16.1. Work done herein shall be the property of Camberwell.
- 16.2. Clients retain ownership of their own documentation.
- 16.3. Camberwell retains all of its right to lien under the *Solicitors Act*.



Withdrawal

17. Camberwell or its representatives may withdraw from any proceedings where they appear as agent of record upon Client:
- 17.1. moving, not communicating or not providing instructions;
 - 17.2. doing anything whatsoever which would require Camberwell to remove itself on grounds of professional and/or ethical standards;
 - 17.3. insisting on a course of action in the litigation which Camberwell believes is not in the client's best interests;
 - 17.4. refusing to pay Camberwell accounts.
18. If Camberwell removes itself from the record or is removed for any reason, Clients shall remain responsible and liable for any and all remaining fees and disbursements due on the file. Camberwell shall refund the balance of the retainer to Clients after any and all the monies owing to Camberwell have been invoiced and paid.

Dispute Resolution

19. If a dispute arises between Camberwell and Clients arising out of this Retainer Contract and they are unable to resolve said dispute between them, the matter will be resolved by arbitration.
- 19.1. Clients and Camberwell shall agree on an arbitrator from a list of local arbitrators who are members of the Alternative Dispute Resolution Institute of Ontario, ["ADRIO"].
 - 19.2. If Clients and Camberwell are unable to agree on an arbitrator then an arbitrator shall be selected by ADRIO.
 - 19.3. Nothing in this arbitration clause prohibits good faith efforts between Clients and Camberwell to settle this matter by mediation and/or direct negotiation.



File Destruction

20. If Clients, upon termination or completion of this engagement, wish to have any documentation returned, please advise Camberwell. Otherwise any documentation that you have provided to us and the work product completed for you will be as we see fit. Please note that Camberwell's records and retention policies and practices may not be synchronized with those of the Clients. Clients must alert Camberwell immediately to advise us of any concerns Clients have about what we retain in our records or destroy. Absent written agreement with you to the contrary, we are free to retain or destroy the records we possess with respect to this engagement as we see fit, and Clients expressly accept the risks of this, including the factual risk of the document destruction, or the specific legal risk to them of not being able to conduct any litigation in the future, including all limitations risks, whether regarding third parties or E&O claims against Camberwell.

Other matters

21. The Camberwell House Privacy Policy outlines how the firm manages personal information about the Clients collected in the course of acting on their behalf. The Clients acknowledge:

21.1. receiving a copy of the Camberwell House Privacy Policy; or

21.2. that the Camberwell House Privacy Policy is available online at

<http://www.camberwellhouse.com/downloads.php>.

22. The governing law of this contract is Ontario.

23. If the Clients terminate the Retainer Contract or change representatives they will immediately notify Camberwell in writing and will settle the account prior to demanding release of the file.



24. The Clients acknowledge that it is their obligation to:

24.1. read the Retainer Contract and read these Retainer Terms;

24.2. understand the contents of said Contract and Terms and ensure that Clients have no uncertainty, questions or concerns regarding its contents or, alternatively, to immediately notify Camberwell of any such questions or concerns regarding said Contract and Terms or other solicitor-client matters not addressed herein.

25. The Retainer Contract and these Retainer Terms constitute the whole solicitor-client and business contracts between Camberwell and Clients and there are no other terms and conditions which bind Camberwell. Any amendments to these Retainer Terms or the Retainer Contract between Camberwell and Clients must be in writing to be enforceable.

26. Camberwell undertakes to use any discretion and authority granted to it in these Retainer Terms or in the Retainer Contract reasonably and in good faith.

[End of January, 2018 Retainer Terms]

